

DANIEL J. LONG

Maine Cernota & Rardin, Registered Patent Attorneys
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RÉSUMÉ IN BRIEF

OF COUNSEL PATENT ATTORNEY with prior experience in patent applications and prosecution.

- Admitted to practice law before the Supreme Court of Pennsylvania. Registered to practice at the U.S. Patent and Trademark Office (Registration No. 29,404).

FORMAL EDUCATION

B.S., U.S. Naval Academy Annapolis, Maryland, 1969. This was a general engineering course of study concentrating on mechanical and electrical engineering courses and related physics and mathematics courses.

J.D., University of Pittsburgh School of Law. 1977. Completed Federal Systems Concentrated Course in Government Contracts.

PROFESSIONAL EXPERIENCE

Maine Cernota & Rardin, Nashua, NH 2015-Present

- OF COUNSEL PATENT ATTORNEY - Provide individual and corporate clients with counseling on IP related matters. Assist firm in conducting client and public seminars on intellectual property.

BAE Systems Electronic Systems Sector, Nashua, NH 2002-2015

- Managed the patent portfolio and patent application and prosecution functions and the intellectual property budget and intellectual property attorney, paraprofessional and administrative personnel for a company having over \$4 billion in annual revenue.
- Cost effectively brought about a substantial increase in patent production from several patents obtained by the company in the year before this management began to over 100 patents per year and to be listed on the Leading 300 Patenting Organizations published by the Intellectual Property Owners Association for the past ten years.
- Worked with the company's technology management to establish an intellectual property strategy and to select appropriate inventions for patenting.
- Assisted outside counsel in enforcing the company's intellectual property rights against infringers and in drafting non-infringement and invalidity opinions.
- Provided advice relative to data rights and patent rights under U.S. Government contracts and conducted training for engineers and contract administrators on patenting procedures and complying with obligations under U.S. Government contracts.
- Established a program to transfer technology made for national defense purposes to commercial businesses, and earned eight figures in new profit over the last seven years. Technology areas

included electronic countermeasures, sensors, communications, navigation, radiation hardened semiconductors, and hybrid electric drives.

- Given the Outstanding Achievement Award by the BAE Systems global legal department for 2010.

Sand & Sebolt, Canton, OH 2000-2002

- Patent attorney

FCI Electronics, Inc., Ethers, PA 1994-2000

- Took over patent application and prosecution function in the field of electronic interconnection after a divestiture of this company by DuPont Corporation.
- Substantially increased numbers of patents obtained from several a year to over 50 patents a year.
- Personally prepared and prosecuted a large portion of these patents. The patents which were personally prepared included a number of patents on ball grid array interconnection which were widely licensed in the industry and which were adjudged valid and infringed after extensive litigation against Hon Hoi Industries.
- The success in capturing this intellectual property was a key factor in enabling this business to be profitably resold to a large foreign owned corporation.

Law Offices of Daniel J. Long, Pittsburgh, PA 1992-1994

- Private practice of intellectual property law.

PPG Industries, Inc. Pittsburgh, PA 1988-2000

- Corporate intellectual property practice in a large diversified technology corporation including patent prosecution and licensing as well as trademark practice.

Koppers Company, Inc. Pittsburgh, PA 1981-1988

- Corporate intellectual property practice in a diversified technology corporation which included a major engineering and construction business. During last four years was responsible for essentially all the patent application and prosecution function in a company having \$2-3 billion in revenues. Near the end of this period worked on a two attorney team with the company's mergers and acquisition attorney to divest a substantial portion of the company's assets in a number of transactions without using outside counsel.

G.D. Searle & Co., Inc., Skokie, IL 1980-1981

- Corporate intellectual property practice including patent application preparation and prosecution and licensing. Technology involved medical devices including blood gas analysis devices.

Parmelee, Miller, Welsh & Kratz, Pittsburgh, PA 1977-1980

- Intellectual property practice in a leading litigation and patent prosecution law firm. Assisted in major patent and other intellectual property litigation. Responsibility for arguing motions and taking depositions and preparing briefs. Also prepared and prosecuted patent applications.

OTHER

- 1969-1974, Artillery Officer, U.S. Marine Corps. Various line and staff assignments including artillery battery commander, and served in the Republic of Vietnam. 1974-1989. U.S. Marine Corps Reserve.
 - 1991-1997. U.S. Army National Guard Reserve. FINAL SECRET security clearance can be reinstated with need to know.
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